



COUNTY OF SAN LUIS OBISPO

DEPARTMENT OF GENERAL SERVICES

COUNTY GOVERNMENT CENTER • SAN LUIS OBISPO, CALIFORNIA 93408 • (805) 781-5200

DUANE P LEIB, DIRECTOR

REQUEST FOR PROPOSAL PS-#959 INTEGRATED COMPUTER AIDED DISPATCH NETWORK (CAD)

May 16, 2007

The County of San Luis Obispo is currently soliciting proposals for professional services for a **Integrated Computer Aided Dispatch Network (CAD) system**.

Each proposal shall specify each and every item as set forth in the attached specifications. Any and all exceptions must be clearly stated in the proposal. Failure to set forth any item in the specifications without taking exception, may be grounds for rejection. The County of San Luis Obispo reserves the right to reject all proposals and to waive any informalities.

If your firm is interested and qualified, please submit four [4] copies of your proposal by 5:00 p.m. on June 7, 2007 to:

County of San Luis Obispo
Phill Haley, Central Services
1087 Santa Rosa Street
San Luis Obispo, CA 93408

If you have any questions about the proposal process, please contact me. For technical questions and information contact Judy Golla at fax number (805) 781-1075 or by e-mail, jgolla@co.slo.ca.us.

PHILL HALEY
Buyer - Central Services Division
phaley@co.slo.ca.us

TO: ALL PROSPECTIVE PROPOSERS
SUBJECT: LOCAL PROPOSERS PREFERENCE

The County of San Luis Obispo has established a local vendor preference. All informal and formal Request for Proposals for contracts will be evaluated with a 5% preference for local vendors. Note the following exceptions:

1. Those contracts which State Law or, other law or regulation precludes this local preference.
2. Public works construction projects.

A "local" vendor will be approved as such when, 1) It conducts business in an office with a physical location within the County of San Luis Obispo; 2) It holds a valid business license issued by the County or a city within the County; and 3) Business has been conducted in such a manner for not less than six (6) months prior to being able to receive the preference.

As of March 3, 1994 individual County Buyers evaluate RFP's (Request For Proposals) considering the local vendor preference described above. The burden of proof will lie with proposers relative to verification of "local" vendor preference. Should any questions arise, please contact a buyer at (805) 781-5200. All prospective proposers are encouraged to quote the lowest prices at which you can furnish the items or services listed in County proposals.

	YES	NO
Do you claim local vendor preference?		
Do you conduct business in an office with a physical location within the County of San Luis Obispo?		
Business Address: _____ _____		
Years at this Address: _____		
Does your business hold a valid business license issued by the County or a City within the County?		
Name of Local Agency which issued license: _____		

Business Name: _____

Authorized Individual: _____ Title: _____

Signature: _____ Dated: _____

PROPOSAL SUBMITTAL AND SELECTION

1. All proposals, consisting of four (4), copies must be received by mail, recognized carrier, or hand delivered no later than 5:00 p.m. on June 7, 2007. Late proposals will not be considered.
2. All correspondence should be directed to:

San Luis Obispo County
Department of General Services
1087 Santa Rosa Street
San Luis Obispo, CA 93408
ATTENTION: Phill Haley
Telephone: 805-781-5904
3. Costs of preparation of proposals will be borne by the proposer.
4. It is preferred that all proposals be submitted on recycled paper, printed on two sides.
5. Selection of qualified proposers will be by an approved County procedure for awarding professional contracts.
6. This request does not constitute an offer of employment or to contract for services.
7. The County reserves the option to reject any or all proposals, wholly or in part, received by reason of this request.
8. The County reserves the option to retain all proposals, whether selected or rejected.
9. All proposals shall remain firm for sixty, (60) days following closing date for receipt of proposals.
10. The County reserves the right to award the contract to the firm who presents the proposal which in the judgment of the County, best accomplishes the desired results, and shall include, but not be limited to a consideration of the professional service fee.
11. Selection will be made on the basis of the proposals as submitted. The Selection Committee may deem it necessary to interview applicants. The County retains the right to interview applicants as part of the selection process.
12. The proceedings of the Selection Committee are confidential. Members of the Selection Committee are not to be contacted by the proposers. All communication between proposer and the County shall be through Phill Haley.

PROPOSAL FORMAT

A qualifying proposal must address all of the following points:

1. Project Title
2. Applicant or Firm Name
3. Firm Qualifications
 - a. Type of organization, size, professional registration and affiliations.
 - b. Names and qualifications of personnel to be assigned to this project.
 - c. Outline of recent projects completed that are directly related to this project. Consultant is required to demonstrate specific design and project expertise relating to the requirements of the Project Scope.
 - d. Qualifications of consultants, subcontractors, or joint venture firm, if appropriate.
 - e. Client references from recent related projects, including name, address and phone number of individual to contact for referral.
4. Understanding of and Approach to the Project
 - a. Summary of approach to be taken.
 - b. Description of the organization and staffing to be used for the project.
 - c. Indication of information and participation the proposer will require from County staff.
 - d. Indication of time frame necessary to complete the plan review once a Notice to Proceed is issued.
5. Fees and Insurance
 - a. Propose total fixed fees to complete project as described under Project Scope.
 - b. The selected Consultant will be required to provide insurance coverage in the amount of \$ 500,000 General Liability Insurance. This amount of insurance coverage shall be reflected in your estimated professional fee.
 - c. The Consultant shall provide within five (5) days after the Notice of Award is issued a certificate of liability insurance naming the County of San Luis Obispo and its employees and officers as additionally named insured. This shall be maintained in full force and effect for the duration of the contract and must be in an amount and format satisfactory to the County.

1. Project Overview

San Luis Obispo County Sheriff's Department is issuing a Request for Proposal (RFP) to obtain proposals from qualified Vendors to deploy an integrated computer aided dispatch (CAD) network. The Vendor must be able to design and implement a solution that takes into consideration the use of the existing infrastructure and applications of the participating agencies and does not require the replacement of any existing systems. The solution must be based on a fully decentralized, distributed model that provides for real time agency-to-agency access and information sharing and retrieval.

The goal of this project is to link the CAD systems from the following agencies and to allow specified calls to be redirected/forwarded to the required agency:

San Luis Obispo Sheriff's Department (SLOSO)
Paso Robles Police Department (PRPD)
Atascadero Police Department (ATPD)
Pismo Beach Police Department (PBPD)
Arroyo Grande Police Department (AGPD)
Grover Beach Police Department (GBPD)
Morro Bay Police Department (MBPD)
San Luis Obispo Police Department (SLOPD)
California Department of Forestry and Fire Protection (CDF) – San Luis Obispo County

Questions may be submitted via fax or e-mail to:

Judy Golla, Technology Supervisor
San Luis Obispo County Sheriff's Department
(805) 781-1075 (Fax)
Email: jgolla@co.slo.ca.us

The San Luis Obispo County Sheriff's Department reserves the right to reject any and all proposals or parts thereof and to waive minor irregularities in responses. The San Luis Obispo Sheriff's Department reserves the right to accept the proposal based on criteria other than price. Special attention will be directed to the qualifications of the respondents when awarding this proposal, including successful installations in California, and customer service policies.

San Luis Obispo County requests a 30-day trial evaluation of the system. If at the end of the trial period the vendor's best efforts have not led to a successful system, the County reserves the right to return all products to the vendor.

All costs will be FOB San Luis Obispo County Sheriff's Department and include the appropriate California sales tax.

2. General Requirements

The proposal must include all the necessary hardware and third party vendor software required for each of the agencies to make full use of the application and for setting up a regional hub on the network to provide management of the network and host the user application needs

The responding Vendor must provide a brief outline of the company and services offered, including full legal company name, company size, client base, length of time in business and any other important information.

The responding Vendor must provide a list of at least three (3) customer references that San Luis Obispo County Sheriff's Department can verify.

The responding Vendor must include a copy of their maintenance contract or contracts with their response and copies of any license agreements for all hardware, software, and network components that will be a part of the proposed solution.

Training shall be provided by the responding Vendor for each agency. Current and accurate documentation and training material shall be provided by the vendor.

3. Technical Requirements

This solution must support seamless integration of all county CAD systems with bi-directional transfer of designated incident information between two or more CAD systems.

The systems that will initially require connectivity are:

TriTech - SLOSO; CDF

Spillman - SLOPD

EIS/PSNet – PRPD; ATPD; GBPD; PBPD; AGPD; MBPD

Optional: Northrop Grumman – CDF

Additional agencies may be included if funding becomes available.

This solution must provide for an integrated infrastructure that will manage security, authentication and access to the information. Proposals must specify software and hardware architecture, redundancy and data backup systems if applicable.

Each data source must be individually connected via the integration infrastructure and be programmatically accessible either individually or in aggregate.

The solution must allow for additional application and data sources to be able to be written by agencies or other vendors. The system should either be documented or have a software development kit (SDK) to allow for this.